

Silver Guard[®]

Senior Life



Product Features

The Silver Guard Series products are simplified issue, whole life insurance policies designed for final expense needs. They are non-participating whole life policies that offer your client guaranteed premiums and death benefits. These products can be applied for using a traditional paper application with phone inspection or using Baltimore Life's INSPEED[®] process, a paperless application system enrolling applicants via our call center.

Silver Guard I

- Guaranteed: level premium, level death benefit, cash and non-forfeiture values available
- Life-Pay or 10-Pay
- Non-tobacco and tobacco user rates
- Premium rates are based on underwriting tables standard through table 4
- Add Accidental Death Benefit Rider for increased coverage at minimal cost (Silver Guard I life pay only)
- Available in all states *except* Kentucky, New York and Washington

Silver Guard II

- Graded death benefit: 25% of the policy face amount in year one of coverage; 50% of the policy face amount in year two of coverage; 100% of the policy face amount in year three of coverage and thereafter
- The policy pays 100% of its face value in all policy years if death is due to an accident
- Life-Pay only
- Premium rates are based on underwriting tables 5 through 8
- Available in all states *except* Kentucky, Massachusetts, Minnesota, Missouri, New York, North Carolina, South Carolina, Washington, and West Virginia

Silver Guard III

- Graded death benefit: 25% of the policy face amount in year one of coverage; 50% of the policy face amount in year two of coverage; 100% of the policy face amount in year three of coverage and thereafter
- The policy pays 100% of its face value in all policy years if death is due to an accident
- Life-Pay only
- Premium rates are based on underwriting tables 9 through 12
- Available in all states *except* Kentucky, Massachusetts, Minnesota, Missouri, New York, North Carolina, South Carolina, Washington, and West Virginia

Issue ages (age last birthday)

50-80

Face Amount Limits and Bands

Minimum

\$2,500 minimum (*Minimum premium for EFT of \$20 monthly or \$240 annually*)

Maximum

Silver Guard I: Ages 50-75 - \$25,000 maximum; Ages 76-80 - \$15,000 maximum

Silver Guard II: \$15,000 maximum

Silver Guard III: \$10,000 maximum

Policy Fee

\$60, fully commissionable

Premium Modes

- EFT Modes for Applications enrolled via INSpeed: Monthly, semi-annual, and annual
- Paper Application: Monthly Electronic Funds Transfer (EFT, Bank Draft), and direct bill modes Annual, Semi-Annual (SA), or Quarterly (Q)

Additional Benefits and Riders

- Accidental Death Benefit for Silver Guard I - Life Pay
- \$1,000 Cash Draft Benefit

Sample Rates for Silver Guard Whole Life

\$10,000 Face Amount, Silver Guard I - Life Pay, Non-Tobacco

Monthly Bank Draft Premium

	Age 55	Age 65	Age 75
Male	\$39.60	\$60.30	\$104.40
Female	\$32.40	\$47.70	\$81.00

\$10,000 Face Amount, Silver Guard I - Life Pay, Tobacco

Monthly Bank Draft Premium

	Age 55	Age 65	Age 75
Male	\$52.20	\$81.00	\$149.40
Female	\$41.40	\$63.00	\$109.80

\$10,000 Face Amount, Silver Guard II, Life Pay, Non-Tobacco

Monthly Bank Draft Premium

	Age 55	Age 65	Age 75
Male	\$53.10	\$83.70	\$171.90
Female	\$45.45	\$73.80	\$119.70

\$10,000 Face Amount, Silver Guard III, Life Pay, Non-Tobacco

Monthly Bank Draft Premium

	Age 55	Age 65	Age 75
Male	\$63.00	\$99.00	\$205.20
Female	\$54.00	\$87.30	\$144.00

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*For agent use only with Baltimore Life policy forms 7870 and 7959, and rider Form 7922,
and state specific variations, where applicable. Product not available in all states.*