

## Do I have to see my clients face to face with Assurity Products?

The Non-Med 350, the Simplified Life, the Simplified CI, the Acci-FLEX, and the Simplified DI can be written without seeing the client. A real signature must be obtained on the application through FAX or postal mail. The agent must put on the app that he did not see the client. On these products **NO ADDITIONAL UNDERWRITING, NO EXAM, NO ADDITIONAL REQUIREMENTS, AND NO PHI IS DONE**, except for the Simplified DI.

The Simplified DI is the exception, as a PHI will be done, if written "sight unseen".

The Simplified CI can be done "sight unseen" on the E-App, via email.

Within 3 months or by January, **ALL Simplified Products** will be offered on the E-App.

**Within one year, ALL Products** will be offered on the E-App.